



Eastop ERP Customer Success Story



Company name:

Zodiac Lighting Limited

Company website:

http://www.zodiaclighting.com

Industry:

Lighting companies

Date of purchase Eastop ERP System:

September, 2001

Date of adoption of Eastop ERP System:

November, 2001

Date of interview:

July, 2002

Interviewee:

Marketing Manager – Mr. Winkle Lee



Key benefit:

- Comprehensive system in a reasonable price
- Innovations in the automatic system
- Reliable connection environment
- Customized a few function

Zodiac Lighting Limited is one of the major leading lighting companies in HK, which experienced impressive growth over these years. They are the sole distributor for a number of famous brands all over the world. Besides, they manufacture a series of custom-made products at internationally recognized standard. Moreover, two showrooms furnish every custom need in the retail sector. In the legend of the business expansion, Zodiac has cooperated with Eastop not only as the system provider but also a strategic partner in the field of information technology.





In the stage of choosing our right partner, I have contacted many famous software house and solution provider, such as Jardine One Solution, Sunevision, etc. Actually they can really provide a total solution. However, I think that Eastop can bring us a more comprehensive system in a reasonable cost among all the suppliers.

WH	WH Name	SOH	S/O	Receive	Available	On PO
11	Main Warehouse	15			15	
12	Book Shipment	0			0	
13	Ex-display	0			0	
14	Damage/ Repair	0			0	
15	Write-off	0			0	
28	Zodiac Showroom	1			1	
29	Zodiac ProLux Showroom	1			1	

Moreover, as our business unit is in remote location, Eastop also provide us reliable connection environment between head office, showroom and warehouse, as well as factory in China for future expansion.

In order to adapt our business needs, Eastop has customized a few function and these modules are totally solve our complex and flexible problems. At the same time, in configuration with tailor made reports, it can exercise a more powerful analysis in all aspect.

In fact, EOA System brings us many innovations in the automatic system. For example, the screen modify functions, immediate report modules, security level setting are all beyond our expectation.

Item	Order Dis (\$)	Charges	Total	Deposit Paid	Bal
	0		120		120

Besides, the experience system consultant makes me understand the theory and logic of the system on the whole. It is very important so that the person in charge can generate more valuable ideas to fine tune both the system and work flow in the implementation stage.

Last but not least, I think Eastop System have a great potential for future development, I forecast Zodiac will adopt on the Palm Solution and bar code system in near future to maximize benefit derived from the Eastop System.

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Bring the Art of Light into your Space

HOME

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星挂照明有限公司